# **GUIDO MEAK**

+39 338 ...... guidomeak@...... Italian citizen — US E2 visa

## **EXPERIENCE**

#### **Digital Strategy Consulting**

2012 - Current

Consults on strategy and implementation over digital projects spanning e-commerce, CRM, omni-channel, digital transformation, tech design, education. Worked with clients such as Benetton Group, IKEA, ICIX, LCI.

#### University of Torino – Economics and Management faculty

Current

Contract Professor of "Digital Entrepreneurship" – www.ecoman.unito.it/do/corsi.pl/Show?\_id=9r2m

#### **IAAD** – The Italian University for Design – iaad.it/en/innovation-design

2018 - Current

Coordinator of the Master in Innovation Design.

## i3p Polytechnic of Turin – Innovative Companies Incubator – i3p.it

2018 - Current

Entrepreneur in residence.

## Nembol – E-commerce retail automation – nembol.com

2013 - Current

• Founder and CEO. Nembol is based in Silicon Valley and builds software platforms enabling retailers to publish products on multiple online channels and brands to distribute content to resellers and monitor their online activity.

#### USAC – US Study abroad Consortium – Education – usac.edu

2012 - 2014

Designed and delivered the course "International Digital Commerce" to 4<sup>th</sup> year US and Erasmus undergrads.

## **Zerogrey (now Kooomo)** – E-commerce enabling for brands – kooomo.com

2002 - 2012

- Co-founder and CEO. Zerogrey builds and runs online stores for brands, with offices in Italy, Ireland, the US, China.
- Red Herring 2012 Top-100 Global Technology companies. Winner redherring.com/events/top-100

#### **Diadora-Invicta** – Sport footwear and apparel

2000 - 2002

Internet Manager. Managed the team developing all Internet projects: consumer, business and intra-company.

#### BizCash - Online payment system

1999 - 2000

- Inventor, co-founder, CEO. BizCash worked similarly to PayPal today but used scratch cards as a cash provision tool.
- Breakthrough for the time, BizCash signed a term sheet for a venture capital raise with a major Italian national bank.

## **Ernst & Young Corporate Finance** – Finance advising

1999 - 2000

Analyst. Extra-ordinary finance for Medium Enterprises: M&A, Business Planning, 2nd round financing.

#### **EDUCATION**

#### Stanford University (Stanford, CA)

1999

Visiting Scholar. Internet Economics. Researched on problems and solutions of on-line payment methods.

## London School of Economics and Political Science (London, UK)

1996 - 1997

• M.Sc. Economics. Dissertation on incentive compatibility of the European Economic and Monetary Union.

## University of Torino (Turin, IT)

1991 - 1996

Laurea (B.S.) in Economics and Business. 110 / 110 cum Laude (summa cum laude).

#### **SPORT**

Italian National Ski Team — Mogul skiing F.I.S. Europa Cup

1997 - 1999